

FY2003 Actions & Obligations

DHS Organization	Number of Procurement Actions	Obligations (\$ Millions)
Customs & Border Protection	6036	619
Federal Law Enforcement Training Center	3032	105
Immigration & Customs Enforcement	21347	1104
Transportation Security Administration	501	2301
Office of Domestic Preparedness	26	144
Science & Technology	201	213
Information Analysis/Infrastructure Protection	126	65
U.S. Secret Service	1903	56
U.S. Coast Guard	47209	1768
Emergency Preparedness & Response	1837	368
Totals	82192	6743



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DHS Buying Profile

- 82,192 Actions for \$6.73B

(SF-279 Actions 21,890 for \$6,032 Million)

- Contracting methods

- New Contracts – 88% \$5,258M)
- Schedules – 10% (\$652)
- All Others – 2% (\$122)

- Competition

- Competed – (\$5,384M)
- Not Available for Comp – (\$230M)
- Follow-on to Competed – (\$8.7M)
- Not Competed – (\$408M)
- Extent Competed – (96%, \$5,801M)

Contacts: Lee Kair (202) 772-9596

- Top Services

- Other Admin Services \$677,775,561
- Services (Basic) \$265,042,979
- Other ADP & Telecom \$245,151,411
- ADP Systems Development \$217,915,696
- ADP Back-up and Security \$155,990,449

- Top Products

- Misc Alarm, Signal, Security Systems \$819,868,385
- Radio Navigation Equipment \$452,855,054
- ADP Software \$77,625,089
- ADP Components \$42,428,556
- Torpedo and Gun Boats \$35,994,687

- Small Business (includes TSA)

- SB – 31.2% (\$1,077,164,847)
- SDB – 12.0% (\$415,976,084)
- 8(a) – 6.6% (\$226,587,586)
- WOSB – 4.1% (\$142,207,348)
- Hubzone SB – 1.1% (\$39,252,614)



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FY2003 Top 10 DUNS

Ranking	Contractor Name	ACTION DOLLARS
1	BOEING SERVICE COMPANY	\$709,833,804
2	NCS PEARSON, INC	\$549,546,577
3	INTEGRATED COAST GUARD SYSTEMS	\$439,844,310
4	UNISYS CORPORATION	\$282,256,168
5	COVENANT AVIATION SECURITY, LLC	\$95,453,153
6	ACCENTURE	\$90,984,079
7	LOCKHEED MARTIN TECHNICAL SERVICES	\$73,820,879
8	GENERAL DYNAMICS DECISION SYSTEMS	\$73,512,679
9	J.H.M. RESEARCH AND DEVELOPMENT	\$67,833,538
10	ITS SERVICES INC	\$63,680,624

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FY2003 Top 10 Purchased Product/Services

Rank	Product/Service Name	Dollars Obligated
1	MISC ALARM, SIGNAL, SEC SYSTEMS	\$819,868,385
2	OTHER ADMINISTRATIVE SUPPORT SVCS	\$677,775,561
3	RADIO NAVIGATION EQ - EXCEPT AIR	\$452,855,054
4	SERVICES (BASIC)	\$265,042,979
5	OTHER ADP & TELECOMMUNICATIONS SVCS	\$245,151,411
6	ADP SYSTEMS DEVELOPMENT SERVICES	\$217,915,696
7	OTHER PROFESSIONAL SERVICES	\$173,838,311
8	ADP BACKUP AND SECURITY SERVICES	\$155,990,449
9	GUARD SERVICES	\$126,374,879
10	MAINT-REPAIR OF AIRCRAFT COMPONENTS	\$95,297,320

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Customs and Border Protection Profile

- 6036 Actions for \$619M
(SF-279 Actions 2363 for \$583M)
- Contracting methods
 - New Contracts & Mods – 50% (\$293 M)
 - Schedules – 46% (\$270 M)
 - All Others – 3% (\$20 M)
- Competition
 - Competed – (\$450 M)
 - Not Available for Comp – (\$33 M)
 - Follow-on to Competed – (\$1.3 M)
 - Not Competed – (\$98 M)
 - Extent Competed – (94%, \$550M)

Contacts: John Ely (202) 344-1472



- Top Services
 - OTHER ADP & TELECOMMUNICATIONS SVCS \$120,317,158
 - MAINT-REP OF AIRCRAFT COMPONENTS \$63,247,003
 - OTHER MANAGEMENT SUPPORT SERVICES \$45,677,864
 - PROGRAMMING SERVICES \$25,524,249
 - ENGINEERING AND TECHNICAL SERVICES \$16,885,508
- Top Products
 - MISC ALARM, SIGNAL, SEC SYSTEMS \$45,017,636
 - ADP COMPONENTS \$30,179,488
 - ADP INPUT/OUTPUT & STORAGE DEVICES \$21,635,711
 - ADP SOFTWARE \$21,430,314
 - MINI & MICRO COMPUTER CONTROL DEVICES \$18,545,504

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Federal Law Enforcement Training Center Profile

- 3032 Actions for **\$105M**
(SF-279 Actions 1473 for **\$98M**)
- Contracting methods
 - New Contracts & Mods – 80% (\$78 M)
 - Schedules – 17% (\$16.5 M)
 - All Others – 3% (\$3.5 M)
- Competition
 - Competed – (\$80 M)
 - Not Available for Comp – (\$10 M)
 - Follow-on to Competed – (\$1 M)
 - Not Competed – (\$7 M)
 - Extent Competed – (89%, \$88M)

- Top Services
 - CONSTRUCT/OTHER ADMIN & SVCS BLDGS \$11,064,307
 - FOOD SERVICES \$10,531,216
 - LODGING - HOTEL/MOTEL \$8,306,506
 - OTHER MANAGEMENT SUPPORT SVCS \$7,814,899
 - GUARD SERVICES \$4,593,145
- Top Products
 - AMMUNITION, THROUGH 30 MM \$4,713,009
 - ADP SOFTWARE \$1,279,660
 - TELEPHONE AND TELEGRAPH EQUIPMENT \$1,633,907
 - ADPE SYSTEM CONFIGURATION \$1,606,350
 - OFFICE FURNITURE \$893,735

Contacts: Connie Patrick (912) 267-2070

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Immigration and Customs Enforcement Profile

- 21,347 Actions for \$1.104B

(SF-279 Actions 2050 for \$948M)

- Contracting methods

- New Contracts & Mods – 93% (\$880M)
- Schedules – 7% (\$66)
- All Others – .3% (\$2)

- Competition

- Competed – (\$907)
- Not Available for Comp – (\$31)
- Follow-on to Competed – (\$4)
- Not Competed – (\$6)
- Extent Competed – (97%, \$930M)

- Top Services

- ADP SYSTEMS DEVELOPMENT SERVICES \$174,487,186
- GUARD SERVICES \$91,147,621
- ADP DATA ENTRY SVCS \$71,563,634,
- OTHER PROFESSIONAL SERVICES \$27,585,433
- PROGRAM MANAGEMENT/SUPPORT SERVICES \$19,177,724

- Top Products

- ADP SOFTWARE \$24,366,561
- CLOTHING, SPECIAL PURPOSE \$12,611,990
- ADP COMPONENTS \$6,409,447
- AMMUNITION, THROUGH 30 MM \$3,941,570
- ADP SUPPLIES \$2,880,095
- ARMOR, PERSONAL \$2,410,000

Contacts: Soraya Correa (202) 514-0573



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Transportation Security Administration Profile

- 501 Actions for \$2.3B
(SF-279 Actions 483 for \$2.29B)
- Contracting methods
 - New Contracts & Mods – 99% (\$2,280 M)
 - Schedules – .9% (\$38.3 M)
 - All Others – .1% (\$4.6 M)
- Competition
 - Competed – (\$2,150 M)
 - Not Available for Comp – (\$2 M)
 - Follow-on to Competed – (\$0)
 - Not Competed – (\$138 M)
 - Extent Competed – (99.9%, \$2,288M)

Contacts: Elaine Duke (571) 227-1574

- Top Services
 - OTHER ADMINISTRATIVE SUPPORT SVCS \$685,415,257
 - SERVICES (BASIC) \$307,858,374
 - ADP BACKUP AND SECURITY SERVICES \$221,960,036
 - TRAINING/CURRICULUM DEVELOPMENT \$44,723,695
 - PROGRAMMING SERVICES \$37,726,535
- Top Products
 - MISC ALARM, SIGNAL, SEC SYSTEMS \$998,503,844
 - ADP SOFTWARE \$11,831,768
 - CLOTHING, SPECIAL PURPOSE \$5,539,809
 - OFFICE FURNITURE \$5,389,187
 - MISCELLANEOUS NUCLEAR ORDNANCE \$2,612,724

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Secret Service Profile

- 1903 Actions for \$56M

(SF-279 Actions 525 for \$49M)

- Contracting methods

- New Contracts & Mods – 60% (\$30 M)
- Schedules – 29% (\$14 M)
- All Others – 10% (\$5 M)

- Competition

- Competed – (\$26 M)
- Not Available for Comp – (\$13 M)
- Follow-on to Competed – (\$.7 M)
- Not Competed – (\$9 M)
- Extent Competed – (73%, \$36M)

Contacts: Jeff Rosenfeld (202) 406-6821

- Top Services

- OTHER ADP & TELECOMMUNICATIONS SVCS \$1,800,382
- ADP SYSTEMS ANALYSIS SERVICES \$1,256,757
- CONSTRUCT/HIGHWAYS-RDS-STS-BRDGS-RA \$1,076,152
- AUTO NEWS, DATA & OTHER SVCS \$636,918
- OTHER PROFESSIONAL SVCS \$528,665

- Top Products

- MISC COMMUNICATION EQUIP \$12,747,412
- ADP SOFTWARE \$7,158,985
- MISCELLANEOUS ITEMS \$5,598,755
- MISC ALARM, SIGNAL, SEC SYSTEMS \$3,465,163
- ADP SUPPLIES \$2,323,638

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Coast Guard Profile

- 47,209 Actions for \$1.76B
(SF-279 Actions 11,830 for \$1.64B)
- Contracting methods
 - New Contracts & Mods – 83% (\$1,361 M)
 - Schedules – 12% (\$197 M)
 - All Others – 5% (\$82 M)
- Competition
 - Competed – (\$1,350 M)
 - Not Available for Comp – (\$125 M)
 - Follow-on to Competed – (\$.9 M)
 - Not Competed – (\$165 M)
 - Extent Competed – (92%, \$1,516M)

Contacts: Rich Freethey (202) 267-1146

■ Top Services

- OTHER ADP & TELECOMMUNICATIONS SVCS \$121,551,763
- MAINT, REPAIR/ALTER/ALL OTHER \$72,642,257
- NON-NUCLEAR SHIP REPAIR (WEST) \$44,157,190
- MAINT, REPAIR/ALT/MISC BLDGS \$36,198,898

■ Top Products

- RADIO NAVIGATION EQ - EXCEPT AIR \$431,035,836
- TORPEDO BOATS & GUN BOATS \$35,931,215
- SPECIAL SERVICE VESSELS \$21,602,664
- ADP CENTRAL PROCESSING UNIT-ANALOG \$18,190,951
- SMALL CRAFT \$15,100,420

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FEMA Profile

- 1837 Actions for \$368M
(SF-279 Actions 1438 for \$366M)
- Contracting methods
 - New Contracts & Mods – 80% (\$293M)
 - Schedules – 17% (\$62M)
 - All Others – 3% (\$11M)
- Competition
 - Competed – (\$285M)
 - Not Available for Comp – (\$11M)
 - Follow-on to Competed – (\$.8M)
 - Not Competed – (\$69)
 - Extent Competed – (96%, \$355M)

Contacts: Pat English (202) 646-3757

▪ Top Services

- A/E SVCS. (INCL LANDSCAPING \$77,686,097
- OTHER PROFESSIONAL SERVICES \$75,122,061
- ENGINEERING AND TECHNICAL SERVICES \$53,626,771
- TELECOMMUNICATION NETWORK MGMT SVCS \$23,646,213
- PUBLIC RELATIONS SERVICES \$15,363,985

▪ Top Products

- MISCELLANEOUS COMMUNICATIONS EQ \$2,802,773
- ADP SYSTEMS CONFIGURATION \$2,099,989
- GAS RECIPROCATING ENGINES-AIRCRAFT \$1,776,370
- PASSENGER MOTOR VEHICLES \$1,499,131
- ADP SOFTWARE \$1,356,522

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Department of Homeland Security
 Small Business Procurement Report
 Fiscal Year 2003 (March 1, 2003 through September 30, 2003)

Category	Government-wide Goal (%)	DHS Accomplishments (excluding TSA; \$ and %; in accordance with SBA reporting procedures)	DHS Accomplishments (including TSA; \$ and %)	Government-wide Accomplishments (%)
Total Procurement Dollars	N/A	\$2,501,356,918	\$3,445,687,704	N/A
Small Business Prime Contracts	23.0%	\$1,017,491,379 40.70%	\$1,077,163,663 31.26%	25.37%
Small Disadvantaged Business Prime Contracts [including 8(a) contracts]	5.0%	\$412,627,092 16.50%	\$415,976,084 12.07%	7.38%
8(a) Contracts	2.5% (recommended by SBA policy)	\$225,764,889 9.03%	\$226,587,586 6.58%	3.87%
Small Disadvantaged Business Prime Contracts [other than 8(a)]	2.5% (recommended by SBA policy)	\$186,862,203 7.47%	\$189,388,498 5.49%	3.49%
HUBZone Small Business Prime Contracts	3.0%	\$38,228,879 1.53%	\$39,252,614 1.14%	0.99%
Service Disabled Veteran Owned Small Business Prime Contracts	3.0%	\$2,280,921 0.09%	\$2,280,921 0.07%	0.21%
Women-Owned Small Business Prime Contracts	5.0%	\$140,411,067 5.61%	\$142,207,348 4.13%	3.22%

Data Sources: Federal Procurement Data System for DHS accomplishments excluding TSA and government-wide accomplishments, Homeland Security Contract Information System for TSA statistics